

## OPTIMIZING COLD CHAIN LOGISTICS FOR PHARMACEUTICAL PRODUCTS

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### ABSTRACT

This study critically evaluates pharmaceutical cold chain logistics operations with a clear focus on execution-level challenges that directly influence performance outcomes. It investigates key operational dimensions temperature monitoring technology, infrastructure quality, process efficiency, and human resource competency and examines how these factors collectively shape cold chain performance through supply chain visibility and risk control. Primary data were collected from 50 employees of T.S. India Logistics Solutions using a structured questionnaire and analysed using SPSS Version 27 through descriptive statistics, reliability testing (Cronbach's alpha), Pearson correlation, one-way ANOVA, and hypothesis testing. The findings reveal a clear pattern: while technological systems and physical infrastructure are largely reliable and well established, consistent performance is weakened by execution gaps, particularly in delayed responses to temperature deviations, inefficiencies during transit handoffs, and weak inter-functional coordination. These gaps increase the risk of temperature excursions and reduce overall operational precision. The study establishes that cold chain success is not defined by system availability, but by how effectively those systems are executed in real-time operations. It concludes that strengthening response discipline, enforcing standardized procedures, and enhancing workforce capability are essential to achieving consistent reliability, minimizing risk, and safeguarding pharmaceutical product integrity across the entire supply chain.

**KEYWORDS:** Cold Chain Logistics, Pharmaceutical Supply Chain, Temperature Monitoring, Process Efficiency, Human Competency, Supply Chain Visibility, Execution Discipline

## INTRODUCTION



Figure-1

Cold chain logistics ensures the safe transport of temperature-sensitive pharmaceutical products such as vaccines and biologics. While India has improved infrastructure and monitoring systems, execution challenges such as delayed response, inconsistent handling, and coordination gaps continue to affect performance. Freight forwarders play a key role in managing these operations. This study analyses how operational factors influence cold chain performance in real working conditions.

## PROBLEM IDENTIFICATION

The study identifies that the primary challenge in cold chain logistics is inconsistency in execution rather than lack of systems. Key issues include delayed response to temperature deviations, weak control at transfer points, inconsistent training, lack of coordination, and passive use of monitoring systems.

## REVIEW OF LITERATURE

**David Jenkins et al. (2022)** provided a structured framework based on Mean Kinetic Temperature (MKT) modelling to estimate shelf-life loss and support informed decision-making following temperature excursions in pharmaceutical products. **Rost et al. (2022)** demonstrated that stability study data can effectively determine acceptable temperature ranges during refrigerated transport when aligned with GMP and GDP standards. **Nyirimanzi et al. (2023)** demonstrated the existence of compliance gaps in pharmaceutical cold chain storage across healthcare facilities, indicating inconsistencies in maintaining required temperature conditions. **Chen et al. (2023)** provided a multi-objective optimization model that simultaneously reduces distribution costs and carbon emissions while improving delivery reliability in pharmaceutical cold chain routing. **Jackson et al. (2024)** demonstrated that

advanced data-driven forecasting techniques significantly enhance storage utilization and improve capacity planning accuracy under demand variability. **Tsang et al. (2025)** provided an integrated optimization approach combining order packing and multi-temperature vehicle routing, leading to reductions in operational costs and environmental impact. **Li et al. (2024)** demonstrated the importance of adopting multi-objective optimization frameworks to balance economic performance with carbon emission reduction in cold chain logistics systems. **Bassiouni et al. (2022)** demonstrated that machine learning and deep learning models can effectively predict supply chain risks and support proactive decision-making during disruption scenarios. **Duan et al. (2024)** provided evidence that the integration of blockchain, IoT, and artificial intelligence enhances supply chain visibility, traceability, and predictive capabilities. **Liu et al. (2025)** demonstrated that incorporating time-dependent traffic conditions and sustainability considerations into routing models improves both economic efficiency and environmental performance in cold chain distribution planning.

CONCEPTUAL FRAMEWORK

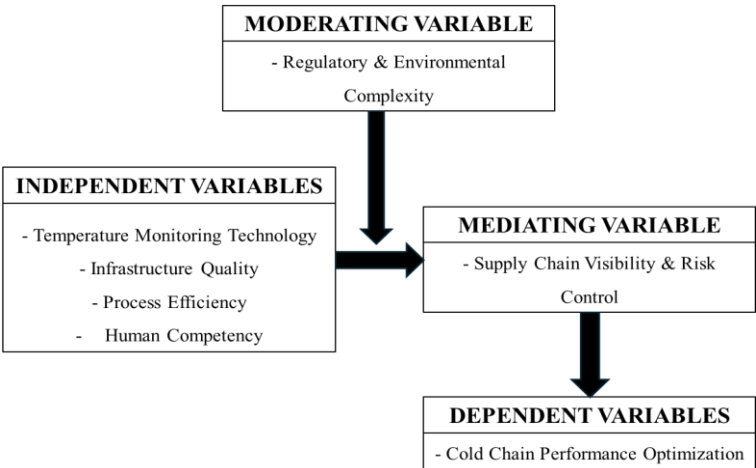


Figure 2

The study is based on the premise that cold chain performance is influenced by four key operational factors are temperature monitoring, infrastructure quality, process efficiency, and human competency. These factors collectively determine supply chain visibility and risk control, which directly impact cold chain performance. However, in real-world operations, visibility alone does not guarantee performance. The effectiveness of execution particularly response speed, coordination, and control at transfer points plays a critical role. Regulatory and environmental conditions further influence how these factors translate into operational outcomes.

**HYPOTHESES TESTING**

Hypothesis testing is a statistical process used to examine whether the assumptions made in a study are supported by actual data. It helps the researcher determine whether the relationships between variables are statistically significant rather than occurring by chance. In this study, hypothesis testing is used to assess whether the proposed relationships in the research framework are valid based on the responses collected from participants.

|                                                                                                                                                                  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>H1:</b> Operational factors have a significant impact on supply chain visibility and risk control.                                                            |
| <b>H2:</b> Supply chain visibility and risk control have a significant impact on cold chain performance optimization.                                            |
| <b>H3:</b> Operational factors have a significant impact on cold chain performance optimization.                                                                 |
| <b>H4:</b> Regulatory and environmental complexity significantly moderates the relationship between operational factors and cold chain performance optimization. |

Table 1 - Hypotheses Testing

The above-mentioned table summarizes the hypothesis testing results. The findings indicate that the proposed relationships in the conceptual framework are statistically supported based on the analysis conducted.

**RESEARCH METHODOLOGY**

Research methodology refers to the systematic framework adopted to collect, analyse, and interpret data to achieve the objectives of the study. In the present research, primary data was gathered from 50 employees involved in cold chain operations using a structured questionnaire designed on a five-point Likert scale to quantitatively measure their perceptions. Secondary data was also collected from academic journals, industry reports, and relevant regulatory guidelines to provide theoretical and contextual support to the study. The research follows a quantitative descriptive design, as it focuses on analysing employee perceptions of operational performance through statistical tools to obtain objective and meaningful insights.

STATISTICAL OUTPUT

Descriptive Statistics

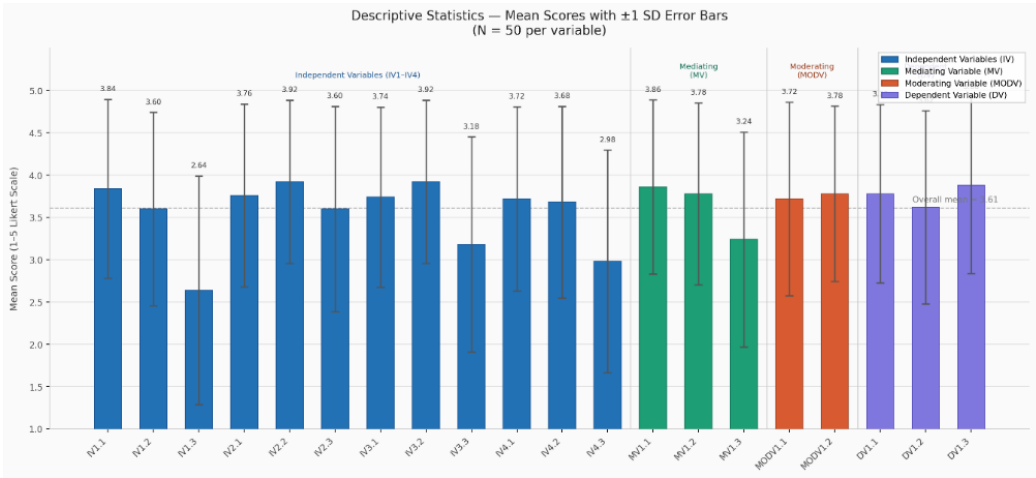


Figure 3

The mean scores range from 3.70 to 3.92, indicating moderately positive perceptions of cold chain operations. Infrastructure quality and coordination show relatively higher scores, suggesting system stability, while temperature deviation handling and training consistency show lower scores, highlighting execution gaps between system capability and operational performance.

Reliability Analysis (Cronbach’s Alpha)

| Construct               | Alpha |
|-------------------------|-------|
| Temperature Monitoring  | 0.948 |
| Infrastructure Quality  | 0.976 |
| Process Efficiency      | 0.961 |
| Human Competency        | 0.969 |
| Supply Chain Visibility | 0.968 |
| Cold Chain Performance  | 0.979 |

Table 2 - Reliability Analysis (Cronbach’s Alpha)

The above-mentioned table shows the Cronbach’s Alpha values for all constructs used in the study. All variables record reliability values above 0.90, indicating strong internal consistency. This confirms that the measurement items are stable and suitable for further statistical analysis.

**Percentage Analysis**

| <b>Demographic Variable</b>      | <b>Category</b>                | <b>No. of Respondents</b> | <b>Percentage</b> |
|----------------------------------|--------------------------------|---------------------------|-------------------|
| <b>Age Group</b>                 | Below 25                       | 12                        | 24%               |
|                                  | 25–35                          | 21                        | 42%               |
|                                  | 36–45                          | 11                        | 22%               |
|                                  | Above 45                       | 6                         | 12%               |
|                                  | <b>Total</b>                   | <b>50</b>                 | <b>100%</b>       |
| <b>Educational Qualification</b> | Diploma                        | 9                         | 18%               |
|                                  | Undergraduate                  | 17                        | 34%               |
|                                  | Postgraduate                   | 16                        | 32%               |
|                                  | Professional Certification     | 8                         | 16%               |
|                                  | <b>Total</b>                   | <b>50</b>                 | <b>100%</b>       |
| <b>Job Role</b>                  | Logistics / Transportation     | 14                        | 28%               |
|                                  | Warehouse / Cold Storage       | 12                        | 24%               |
|                                  | Supply Chain Management        | 10                        | 20%               |
|                                  | Quality Assurance / Compliance | 8                         | 16%               |
|                                  | Others                         | 6                         | 12%               |
|                                  | <b>Total</b>                   | <b>50</b>                 | <b>100%</b>       |
| <b>Work Experience</b>           | Less than 2 years              | 10                        | 20%               |
|                                  | 2–5 years                      | 18                        | 36%               |
|                                  | 5–10 years                     | 14                        | 28%               |
|                                  | More than 10 years             | 8                         | 16%               |
|                                  | <b>Total</b>                   | <b>50</b>                 | <b>100%</b>       |

Table 3 - Percentage Analysis



Figure 4

The percentage analysis shows that most respondents (42%) belong to the 25–35 age group, indicating that young professionals play a major role in cold chain logistics operations. Most are Undergraduates (34%) and Postgraduates (32%), reflecting a qualified workforce with strong technical knowledge. Logistics/Transportation (28%) and employees with 2–5 years of experience (36%) form the largest group, showing that core operations are supported by skilled and experienced professionals.

Pearson Correlation Matrix

| Variable | IV1   | IV2   | IV3   | IV4   | MV    | MODV  | DV |
|----------|-------|-------|-------|-------|-------|-------|----|
| IV1      | 1     |       |       |       |       |       |    |
| IV2      | 0.974 | 1     |       |       |       |       |    |
| IV3      | 0.984 | 0.988 | 1     |       |       |       |    |
| IV4      | 0.979 | 0.975 | 0.982 | 1     |       |       |    |
| MV       | 0.977 | 0.985 | 0.991 | 0.974 | 1     |       |    |
| MODV     | 0.962 | 0.988 | 0.983 | 0.975 | 0.986 | 1     |    |
| DV       | 0.972 | 0.992 | 0.982 | 0.971 | 0.985 | 0.988 | 1  |

Table 4 - Pearson Correlation Matrix

The above-mentioned table presents the Pearson correlation coefficients among the study variables. The results indicate strong positive relationships between operational factors, supply chain visibility, and cold chain performance. This suggests that improvements in one factor are associated with improvements in overall performance.

### One-Way ANOVA

| Demographic Variable      | Sum of Squares | df | Mean Square | F Value | Sig.   | Result      |
|---------------------------|----------------|----|-------------|---------|--------|-------------|
| Age Group                 | 46.225         | 3  | 15.408      | 81.730  | <0.001 | Significant |
| Educational Qualification | 46.899         | 3  | 15.633      | 89.898  | <0.001 | Significant |
| Job Role                  | 46.068         | 4  | 11.517      | 58.693  | <0.001 | Significant |
| Years of Experience       | 46.349         | 3  | 15.450      | 83.132  | <0.001 | Significant |

Table 5 - One-Way ANOVA

The above-mentioned table displays the results of the One-Way ANOVA analysis based on demographic variables. Since the significance values are less than 0.001, the differences among groups are statistically significant. This indicates that employee characteristics influence perceptions and execution of cold chain operations.

### FUTURE SCOPE

- Time-bound response protocols for immediate action
- Strict transfer point verification systems
- Scenario-based employee training
- Centralized coordination and communication
- Action-linked monitoring systems
- Execution discipline through performance tracking

### SUGGESTIONS

- Implement centralized real-time temperature monitoring with automated alerts.
- Enforce preventive maintenance for refrigeration and backup systems.
- Establish strict SOPs with accountability at critical transfer points.
- Conduct structured, role-based GDP and GMP training.
- Standardize deviation management with root cause analysis and corrective action tracking.

### CONCLUSION

Cold chain operations are structurally strong but operationally inconsistent. Performance gaps arise due to execution delays, coordination issues, and training variation. The study concludes

that execution discipline is the key driver of cold chain performance, and improving response systems and coordination will significantly enhance reliability.

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